**RESUME**

**MUKESH MAHESHWARI**

30 Dilip Singh Colony, Marimata,

Indore (M.P.)

**Mob:** 6260931121 6264594500

**Email:** mukeshm43@gmail.com

**CAREER OBJECTIVE:**

* Seeking assignments in Sales & Marketing with a reputed organization preferably in Industries Products.

**AREA OF EXPERTISE:**

***Sales & Marketing Operations:-***

* Managing the sales and marketing operation & accountable for increasing sales growth.
* Driving sales initiatives to achieve business goals.

***Customer Relationship Management:-***

* Identifying prospective customer, generating business from the existing customer, thereby achieving business targets.
* Maintaining healthy & cordial relationship with the customer for expanding business & resolving the queries and complains for high customer satisfaction.

**PROFESSIONAL WORK EXPERIENCE:**

1. **Organization : Rukhmani Motors Pvt. Ltd.**

**Designation :** Assistant Sales Manager

**Duration :** 2005 to 2012

1. **Organization : My Car Pvt. Ltd.**

**Designation :** True Value Manager

**Duration :** 2012 to 2014

1. **Organization : Shriram Automall India Ltd.**

**Designation :** Regional Product Head

**Duration :** 2014 to 2016

1. **Organization : Patel Motors Pvt. Ltd.**

**Designation :** True Value Head

**Duration :** 2017 to till date

**ROLES AND RESPONSIBILITIES IN ABOVE:**

* Achievement of the Sales target.
* Collection in time as per target.
* Follow up with clients, Parties & Other Mediators.
* Lessoning with diff. Departments & Officers.
* Maintaining the accounts of sales and collection.
* Reporting to Directors.

**PROFESSIONAL QUALIFICATION:**

* B.A. from Bhopal Nobles University, Rajasthan.
* Higher Secondary School from Rajasthan Board, Raj.
* High School from Rajasthan Board, Raj.

**IT SKILLS:**

* **M.S. Word :** For all type of Document ration.
* **M.S. Excel :** For all type of Calculation work.
* **M.S. Power Point :** For all type of Presentations.
* **Internet :** For all type of Online Work.

**PERSONAL INFORMATION:**

* Father's Name : Late Shri L.N. Maheshwari
* Date of Birth : 07/11/1976
* Languages Known : Hindi, English
* Strengths : Positive Attitude, Hard working, Sincere
* Marital Status : Married
* Nationality : Indian

**DECLARATION:-**

I hereby declare that the above information is true and correct to the best of my knowledge and belief.

Date:

Place:  **(MUKESH MAHESHWARI)**